

Answering Service Script For Calls From Sellers

Date _____

Time _____

Hello!

Do you have a house for sale? _____

Source of information _____

Name _____

Address _____

What are you asking for the house? _____

Is the house listed? Y / N

If we were to have your house appraised, what do you think it would be worth?

When would you like to move? _____

Does the house need repairs? _____

What is your loan balance? _____ Payment? _____

Are payments current? Y / N How far behind? _____

How many bedrooms and bathrooms? _____

What is the approximate square footage? _____

What is the construction? _____

Thank you for calling. Mr/Ms. _____

will be back in touch with you shortly to discuss several possible options to purchase your home.